Introduction to Professional Trustee Services

Exclusively for RBC Wealth Management Clients

Trust services is a complex area, requiring dedicated professionals with an expertise in trust laws and administration, and having the resources and operations in place to support the business overall. RBC Wealth Management's approach is to partner with established trust companies, tapping in to their expertise and resources. The following is a brief description of our professional trustee service providers:

RBC TRUST COMPANY (DELAWARE) LIMITED

- Focus on high net worth clients
- Target trusts of $3 million +
- Office in Wilmington, DE
- Has four Directors of Business Development covering all RBC Wealth Management branch locations
- Offers all personal trust services: specializing in Delaware Asset Protection Trusts

RBC WEALTH MANAGEMENT (INTERNATIONAL) — TRUST SERVICES

- Focus on high net worth clients
- Trusts of $5 million +
- Multiple jurisdictions in Europe, the Caribbean, Asia and the Americas
- Has six Directors of International Solutions covering all RBC Wealth Management branch locations

COMERICA BANK & TRUST, NA

- Focus on affluent clients
- Target trusts of $450,000 +
- Provides 12 regional trust administration offices
- Has 15 regional Trust Specialists covering all RBC Wealth Management branch locations
- Offers personal and institutional trust services, including estate or trust/estate settlement

The role of RBC Wealth Management Financial Advisors is the Relationship Manager or the main point of contact with the source of the account. The Financial Advisor is the investment advisor to the trust account owner (trustee/s), which means he/she manages the day-to-day investments under programs approved by trustees (Consulting Solutions/RBC Advisor/Portfolio Focus). The client has personal attention for investment questions and trust administration matters.

Talk to your Financial Advisor today about the benefits of professional trustee services.

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