

Protecting Your Assets

In today's rapidly changing financial markets, you want to entrust your investments to a strong partner. RBC Wealth Management provides the protection you need. We view the safety and security of the assets in your accounts as a priority equal in importance to the work we do helping you build, enjoy and share your wealth.

KEY DISTINCTION BETWEEN BROKERAGES AND BANKS

It is important to understand a fundamental difference between how assets are treated in a bank account versus that of a brokerage account.

Bank Account

Banks are only required to have a fraction of all deposited money on hand to ensure they can meet minimum cash flow needs. Should a bank fail, and not have sufficient funds to fully reimburse its depositors, Federal Deposit Insurance Corporation (FDIC) protects depositors of member banks, up to certain limits.

Brokerage Account

In the brokerage industry, on the other hand, your assets are held in custody by your brokerage firm. Unless you are using margin, we act as a custodian of your assets holding them on your behalf, but not lending them to others. So your assets should always be available to you.

THOROUGH MEASURES TO PROTECT YOUR ASSETS

The assets held in an account at RBC Wealth Management have four layers of protection:

1. The fiscal stewardship of RBC Wealth Management,
2. Compliance with Securities and Exchange Commission (SEC) requirements,
3. Securities Investor Protection Corporation (SIPC) insurance*; and
4. An additional insurance policy purchased from Lloyd's of London.*

** Neither SIPC protection, nor protection in excess of that provided by SIPC, covers a decline in the value of your assets due to market loss.*

FIRST LAYER OF PROTECTION: FISCAL STEWARDSHIP

RBC Wealth Management is known for careful, fiscally conscious decision making that benefits our clients and firm as a whole. We believe in taking a more conservative, diversified and longer-term approach to accomplishing our business goals. Plus, we are affiliated with a strong and dependable global leader in diversified financial services — Royal Bank of Canada. ^{1, 2, 3, 4}

Key Takeaway: *RBC Wealth Management prides itself on making wise choices and instituting sound management practices focused on mitigating risk of firm failure.*



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SECOND LAYER OF PROTECTION: COMPLIANCE WITH SEC REQUIREMENTS

Segregation of Assets

Segregation simply means your assets are kept separate from firm assets, and thus are protected from potential losses of the firm. To segregate your assets, RBC Wealth Management complies with SEC rules governing the separation of client assets from firm assets. By segregating your non-margin securities from firm securities — and keeping careful records of margin securities held “in street name” in your margin account — your assets would be readily identifiable in the unlikely event we would need to liquidate our firm.

Capital Requirements

RBC Wealth Management also fully complies with SEC rules requiring all broker-dealer firms to maintain sufficient net capital to ensure that you will get your cash and securities back, in the unlikely event that our firm should fail.

Key Takeaway: *Your segregated assets do not appear on our balance sheet. Should the firm experience financial difficulty, segregated assets would not be available to the firm or to firm creditors. We also comply with multiple SEC rules designed to help ensure you will always be able to take custody of the assets and cash held in your accounts.*

THIRD LAYER OF PROTECTION: SIPC INSURANCE

Since RBC Wealth Management is a member of SIPC — a nonprofit corporation funded by member securities broker-dealers — you are eligible for SIPC insurance protection.

In the rare event that RBC Wealth Management would become insolvent and by some unlikely sequence there were securities missing from your account, SIPC reserve funds would be available to satisfy your claims against the firm, up to \$500,000 per client, including up to \$100,000 in cash.

All client accounts which are similarly titled are combined for purposes of determining SIPC protection. Accounts with separate legal titles, however, are protected separately. For example, your individual account, your joint tenants account with a spouse and your custodial account for a minor child would each receive separate protection.

Shares of money market funds, although often thought of by investors as cash, are, in fact, securities. If you hold such securities in your account, these shares are protected in the same manner as any other covered security and are not included in the \$100,000 cash threshold.

As stated previously, SEC rules provide for property and possessions of a failed firm to be made available to protect you beyond SIPC's basic coverage. For more information about SIPC coverage, please see the SIPC website at www.sipc.org.



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Key Takeaway: *Should you be unable to take custody of all the assets in your account, SIPC insurance is available to help make up the shortfall.*

FOURTH LAYER OF PROTECTION: EXCESS SIPC PROTECTION

Another way clients' assets are protected is through an insurance policy purchased by RBC Wealth Management from Lloyd's of London that provides coverage in excess of SIPC.

The policy provides additional securities and cash protection up to \$99.5 million per SIPC qualified account (of which \$900,000 may be cash). The firm's excess SIPC policy is subject to a maximum aggregate amount payable of \$400 million.

There has never been a claim paid by an excess SIPC carrier. This is due in part to the segregation rules and the existence of SIPC coverage, which are the first lines of defense in the event of a brokerage firm failure. According to the SIPC website (www.sipc.org), "no fewer than 99 percent of eligible investors get their investments back from SIPC." Excess SIPC insurance is an additional layer of coverage in place for the statistically small chance that SIPC coverage would not be sufficient to settle claims.

Key Takeaway: *In the extraordinary event that the firm were to fail, that securities in your account were unavailable to be returned to you and that the total shortfall exceeded SIPC insurance coverage, insurance purchased by RBC Wealth Management would provide coverage.*

ADD IT ALL UP: LAYERS AND LAYERS OF PROTECTION

As outlined previously in this pamphlet, in the highly unlikely event you may need them, RBC Wealth Management provides four layers of protection for your assets. The table below illustrates the types of asset protection insurance available and the coverage you can expect to receive (layers three and four) — over and above the financial strength of our firm and the SEC capital and asset segregation requirements with which we comply (layers one and two).

Investment Type	SIPC Coverage	Excess SIPC Coverage*	Total Coverage
Securities and cash	\$500,000 (maximum \$100,000 cash)	\$99,500,000 (maximum \$900,000 cash)	\$100,000,000 (maximum of \$1,000,000 cash)

* Subject to a \$400 million cap.

Key Takeaway: *We take great care to ensure the safety and security of your assets. Should you have additional questions, please contact your Financial Consultant.*

1. Named safest bank in Canada and third safest in North America by *Global Finance* magazine from 1999-2006.
2. Ranked number one global custodian for fourth year in a row by *Global Investor* magazine in 2007.
3. Classified as one of only four North American banks with an Aaa/AA- or higher long-term credit rating in 2008.
4. RBC Capital Markets Corporation is a wholly-owned subsidiary of, and separate legal entity from, Royal Bank of Canada. Royal Bank of Canada does not guarantee any debts or obligations of RBC Capital Markets Corporation.

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